

Salesforce Sales Cloud (Users)

CRT251: Salesforce Certification Preparation for Sales Cloud Consultant

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• 1 Day

Upcoming Dates

Course Description

Are you ready to take the next step in your career by becoming a Salesforce Certified Sales Cloud Consultant? Instructors will present scenarios that will help reinforce your knowledge of Sales Cloud functionality by thinking through requirements design considerations. The course provides an overview of the exam objectives to help you focus your efforts to prepare for the Salesforce Sales Cloud Consultant Certification exam.

Course Outline

Review the different exam objectives and their weighting on the exam

Understand the product areas to focus on to best prepare for the exam

Discuss how to design Sales Cloud solutions to meet specific business needs

Assess your exam readiness by answering practice questions

Audience

Certification Preparation for Sales Cloud Consultant is designed for individuals who have experience designing Sales Cloud solutions and are preparing to take the Salesforce Sales Cloud Consultant Certification exam.

Prerequisites

Before attending this course, students should have:

- Attainment of the Salesforce Administrator Certification
- Knowledge of the topics discussed in the Sales Cloud Consultant Certification Study Guide
- Experience implementing Sales Cloud and designing Sales Cloud solutions

What You Will Learn

When you complete this course, you will be able to:

- Review the different exam objectives and their weighting on the exam
- Understand the product areas to focus on to best prepare for the exam
- Discuss how to design Sales Cloud solutions to meet specific business needs
- Assess your exam readiness by answering practice questions